



## TURBOMECHANICA

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APROBAT,  
In sedinta Consiliului de Administratie  
din data de 24 Martie 2022  
PV nr. 2

PRESEDINTE  
Radu VIEHMANN

### PROGRAMUL DE VANZARI PE ANUL 2022

Nr. crt.	DENUMIRE PRODUS SAU GRUPA DE PRODUSE	Moneda	Program 2022	2022 (RON)											
				IANUARIE	FEBRUARIE	MARTIE	APRILIE	MAI	IUNIE	IULIE	AUGUST	SEPTEMBRIE	OCTOMBRIE	NOIEMBRIE	DECEMBRIE
A	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14
1	Reparatii curente si capitale pentru MApN	RON	19,196,834	0	15,204	4,530,494	0	0	141,136	0	0	0	5,000,000	0	9,510,000
2	Reparatii curente si capitale pentru IAR Brasov	RON	95,337,249	7,810,930	6,374,420	5,235,500	8,500,000	17,597,800	11,800,100	10,000,000	7,030,000	2,380,000	5,000,000	9,755,500	3,853,000
3	Reparatii curente si capitale pentru AVIOANE CRAIOVA	RON	1,791,726	0	0	1,791,726	0	0	0	0	0	0	0	0	0
4	Reparatii curente si capitale pentru CIZ CRAIOVA	RON	570,161	0	0	570,161	0	0	0	0	0	0	0	0	0
5	Alti clienti interni	RON	55,000	0	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000
<b>TOTAL PRODUSE INTERN</b>			<b>116,950,970</b>	<b>7,810,930</b>	<b>6,394,624</b>	<b>12,132,880</b>	<b>8,505,000</b>	<b>17,602,800</b>	<b>11,946,236</b>	<b>10,005,000</b>	<b>7,035,000</b>	<b>2,385,000</b>	<b>10,005,000</b>	<b>9,760,500</b>	<b>13,368,000</b>
<b>COMPONENTE PENTRU CLIENTI EXTERNI</b>															
1	Piese si repere	EUR	1,035,904	46,534	259,891	123,235	36,032	112,068	74,061	69,342	77,399	36,032	37,930	38,548	124,832
	LEONARDO	RON	5,158,801	231,739	1,294,259	613,712	179,440	558,101	368,823	345,321	385,446	179,440	188,889	191,968	621,662
2	Piese si repere	EUR	1,036,049	94,830	99,875	131,757	93,473	92,266	93,206	73,633	56,058	76,421	76,421	85,649	62,461
	WITZENMANN	RON	5,159,525	472,254	497,376	656,151	465,495	459,484	464,167	366,692	279,168	380,576	380,576	426,533	311,055
3	Piese si componente	EUR	228,000	0	0	0	0	0	0	34,200	34,200	39,900	39,900	39,900	39,900
	ROLLS ROYCE	RON	1,135,440	0	0	0	0	0	0	170,316	170,316	198,702	198,702	198,702	198,702

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				IANUARIE	FEBRUARIE	MARTIE	APRILIE	MAI	IUNIE	IULIE	AUGUST	SEPTEMBRIE	OCTOMBRIE	NOIEMBRIE	DECEMBRIE
A	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14
4	Piese si componente	EUR	693,594	40,588	0	0	109,397	28,818	73,900	65,918	103,018	94,736	103,018	37,100	37,100
	GE Hungary	RON	3,454,096	202,129	0	0	544,798	143,514	368,022	328,272	513,030	471,785	513,030	184,758	184,758
5	Piese si componente	USD	42,650	1,762	8,955	31,933	0	0	0	0	0	0	0	0	0
	UNISON	RON	184,673	7,629	38,775	138,269	0	0	0	0	0	0	0	0	0
6	Piese si componente	USD	31,095	2,794	2,761	2,071	2,761	2,761	2,761	2,761	2,761	2,071	2,761	2,071	2,761
	HONDA	RON	134,642	12,098	11,955	8,967	11,955	11,955	11,955	11,955	11,955	8,967	11,955	8,967	11,955
7	Piese si componente	EUR	345,983	811	34,256	30,120	31,897	31,185	30,120	32,631	30,120	30,836	31,553	30,120	32,331
	alti clienti	RON	1,722,993	4,040	170,593	150,000	158,849	155,301	150,000	162,502	150,000	153,563	157,134	150,000	161,011
TOTAL EXPORT		RON	16,950,169	929,890	2,012,959	1,567,098	1,360,537	1,328,355	1,362,968	1,385,059	1,509,915	1,393,032	1,450,286	1,160,928	1,489,143
		USD	3,914,589	214,755	464,887	361,916	314,212	306,779	314,773	319,875	348,710	321,716	334,939	268,113	343,913
		EUR	3,403,648	186,725	404,209	314,678	273,200	266,738	273,688	278,124	303,196	279,725	291,222	233,118	299,025
CIFRA DE AFACERI preturi curente (total general)		RON	133,901,139	8,740,819	8,407,583	13,699,978	9,865,537	18,931,155	13,309,204	11,390,059	8,544,915	3,778,032	11,455,286	10,921,428	14,857,143
		USD	30,924,050	2,018,665	1,941,705	3,163,967	2,278,415	4,372,091	3,073,719	2,630,499	1,973,421	872,525	2,645,563	2,522,270	3,431,211
		EUR	26,887,779	1,755,185	1,688,270	2,751,000	1,981,032	3,801,437	2,672,531	2,287,160	1,715,846	758,641	2,300,258	2,193,058	2,983,362

Director Economic si Comercial  
Ec. Claudia Anghel

Coordonator Analiza si Evaluare Costuri  
Ec. Mihnea Graur