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APROBAT,
In sedinta Consiliului de Administratie
din data de 27 Martie 2025
PV nr. 2

PRESEDINTE
Radu VIEHMANN

PROGRAMUL DE VANZARI PE ANUL 2025

Nr. crt.	DENUMIRE PRODUS SAU GRUPA DE PRODUSE	Moneda	Program 2025	2025 (RON)											
				IANUARIE	FEBRUARIE	MARTIE	APRILIE	MAI	IUNIE	IULIE	AUGUST	SEPTEMBRIE	OCTOMBRIE	NOIEMBRIE	DECEMBRIE
A	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14
1	Reparatii curente si capitale pentru MAPN	RON	16,472,866	4,222,704	15,162	345,000	1,340,000	0	0	0	0	0	0	0	10,550,000
2	Reparatii curente si capitale pentru IAR Brasov	RON	90,144,048	7,597,256	7,734,483	5,402,000	6,988,614	7,931,700	9,578,195	7,500,000	5,688,400	7,931,700	9,930,000	12,431,700	1,430,000
3	Reparatii curente si capitale pentru AVIOANE CRAIOVA	RON	5,415,870	0	562,183	2,426,843	2,426,843	0	0	0	0	0	0	0	0
TOTAL PRODUSE INTERN			112,032,784	11,819,960	8,311,829	8,173,843	10,755,457	7,931,700	9,578,195	7,500,000	5,688,400	7,931,700	9,930,000	12,431,700	11,980,000
COMPONENTE PENTRU CLIENTI EXTERNI															
1	Piese si repere	EUR	2,641,974	165,043	127,428	448,939	275,315	219,208	218,555	214,162	204,735	166,878	161,381	220,165	220,165
	LEONARDO	RON	13,399,376	830,167	640,963	2,258,165	1,384,835	1,102,618	1,099,331	1,077,232	1,029,819	839,396	811,748	1,329,624	995,477
2	Piese si componente	EUR	548,695	0	47,246	53,499	47,246	47,246	47,246	53,995	34,505	52,551	52,551	52,551	60,059
	ITP AERO UK	RON	2,759,935	0	237,646	269,101	237,646	237,646	237,646	271,596	173,560	264,333	264,333	264,333	302,095

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				IANUARIE	FEBRUARIE	MARTIE	APRILIE	MAI	IUNIE	IULIE	AUGUST	SEPTEMBRIE	OCTOMBRIE	NOIEMBRIE	DECEMBRIE
A	0	1	2	3	4	5	6	7	8	9	10	11	12	13	14
3	Piese si componente	EUR	477,805	138,450	164,290	0	0	25,265	0	0	149,800	0	0	0	0
	GE Hungary	RON	2,403,359	696,402	826,379	0	0	127,084	0	0	753,494	0	0	0	0
4	Piese si componente	USD	12,052	6,435	0	415	1,882	415	415	415	415	415	415	415	415
	UNISON	RON	57,727	30,823	0	1,988	9,017	1,988	1,988	1,988	1,988	1,988	1,988	1,988	1,988
5	Piese si componente	USD	132,327	8,663	18,312	18,759	9,212	9,212	9,212	9,212	9,212	9,212	11,054	11,054	9,212
	HONDA	RON	633,848	41,497	87,715	89,854	44,126	44,126	44,126	44,126	44,126	44,126	52,951	52,951	44,126
6	Piese si componente	EUR	250,648	0	0	0	0	0	0	0	0	0	0	0	250,648
	Turkish Aerospace Industries	RON	1,260,760	0	0	0	0	0	0	0	0	0	0	0	1,260,760
7	Piese si componente	EUR	549,213	22,374	29,821	49,702	49,702	49,702	49,702	49,702	49,702	49,702	49,702	49,702	49,702
	alti clienti	RON	2,762,543	112,543	150,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000
TOTAL EXPORT		RON	23,277,548	1,711,432	1,942,704	2,869,107	1,925,624	1,763,462	1,633,091	1,644,941	2,252,986	1,399,842	1,381,019	1,898,895	2,854,444
		USD	4,859,613	357,293	405,575	598,979	402,009	368,155	340,938	343,412	470,352	292,243	288,313	396,429	595,917
		EUR	4,627,743	340,245	386,223	570,399	382,828	350,589	324,670	327,026	447,910	278,299	274,556	377,514	567,484
CIFRA DE AFACERI preturi curente (total general)		RON	135,310,332	13,531,392	10,254,533	11,042,951	12,681,081	9,695,162	11,211,286	9,144,941	7,941,386	9,331,542	11,311,019	14,330,595	14,834,444
		USD	28,248,503	2,824,925	2,140,821	2,305,418	2,647,407	2,024,042	2,340,561	1,909,174	1,657,909	1,948,130	2,361,382	2,991,773	3,096,961
		EUR	26,900,662	2,690,138	2,038,674	2,195,418	2,521,090	1,927,468	2,228,884	1,818,080	1,578,804	1,855,177	2,248,712	2,849,025	2,949,194

Director Economic si Comercial
Ec. Claudia Anghel

Coordonator Analiza si Evaluare Costuri
Ec. Mihnea Graur